

August 19, 2005

<u>CERTIFIED MAIL</u> RETURN RECEIPT REQUESTED

ADVISORY OPINION 2005-07

Mr. Andy Mayberry Andy Mayberry for Congress 1222 Orchard Lake Lane Hensley, AR 72065

Dear Mr. Mayberry:

We are responding to your advisory opinion request concerning the application of the Federal Election Campaign Act of 1971, as amended ("the Act"), and Commission regulations to the publication and distribution of two periodicals, *The East Ender* newspaper and *The Spirit Magazine*, during your campaign for a seat in the U.S. House of Representatives in the 2005-2006 election cycle. Your request asks whether costs of publishing and distributing *The East Ender* and *The Spirit Magazine* are expenditures, and whether your authorized committee may purchase advertising space in *The East Ender*.

Even though you co-own the corporation that publishes both periodicals, the press exemptions from the definitions of "contribution" and "expenditure" would apply to the bona fide news stories described in your request. The press exemption, however, would not apply to certain commentaries and editorials. Consequently, the Commission concludes that costs of publishing and distributing editions of *The East Ender* and *The Spirit Magazine* will be prohibited corporate contributions or expenditures if the editions contain commentaries or editorials, including your opinion columns, that are coordinated communications. Lastly, the Commission concludes that your authorized committee may purchase advertising space in *The East Ender* under certain conditions.

Background

The facts of this request are presented in your letter received on May 16, 2005, in an e-mail message to you dated May 26, 2005, and in your e-mail message received on May 27, 2005.

You and your wife co-own Spirit Publications, Inc., an incorporated media company that publishes both *The East Ender* newspaper and *The Spirit Magazine*, collectively, "Periodicals." *The East Ender* is a monthly local newspaper in the East End community in Arkansas with a circulation of approximately 1,500. You represent that it includes opinion columns and *bona fide* news stories that are part of a general pattern of campaign-related news accounts that give reasonably equal coverage to all opposing candidates in the circulation area. *The Spirit Magazine* is a monthly publication that circulates primarily in central Arkansas and that has a circulation of more than 10,000. The circulation area of the Periodicals is within Arkansas' 2nd Congressional District. The chief source of revenue for both *The East Ender* and for *The Spirit Magazine* is advertising revenue.

In addition to being a co-owner of Spirit Publications, Inc., you are a regular opinion columnist for both periodicals. Earlier this year, you became a candidate to represent Arkansas' 2nd Congressional District in the U.S. House of Representatives. Your principal campaign committee is Andy Mayberry for Congress Committee ("Committee").

Questions Presented

- 1. May Spirit Publications, Inc. continue to publish and distribute your opinion columns in the Periodicals while you are a candidate for Congress?
- 2. Would the costs of publishing and distributing bona fide news stories about Federal elections and local candidates in The East Ender be contributions or expenditures?
- 3. May the Committee purchase advertising space in The East Ender at the same standard rate that such space is sold to other advertisers?

Legal Analysis and Conclusions

Question 1. May Spirit Publications, Inc. continue to publish and distribute your opinion columns in the Periodicals while you are a candidate for Congress?

Yes, Spirit Publications, Inc. may continue to publish and distribute your opinion columns in the Periodicals unless your opinion columns are coordinated communications, and are thus impermissible in-kind contributions and expenditures.

The Act defines an in-kind contribution to include an expenditure "made by any person in cooperation, consultation, or concert with, or at the suggestion of, a candidate, his authorized political committee, or their agents" 2 U.S.C. 441a(a)(7)(B)(i). The Commission implemented this statutory provision as it applies to communications in the "coordinated communication" regulation at 11 CFR 109.21. Consistent with the Act, a coordinated communication is an in-kind contribution by the person paying for the communication, unless it comes within an exemption from the definition of "contribution." 2 U.S.C. 441a(a)(7)(B)(i); 11 CFR 109.21(b).

Commission regulations define the terms "contribution" and "expenditure" to include any gift of money or "anything of value" for the purpose of influencing a Federal election. 11 CFR 100.52(a) and 100.111; see also 2 U.S.C. 441b(b)(2) (providing a similar definition for "contribution or expenditure" with respect to corporate activity). However, Commission regulations exempt from the definitions of "contribution" and "expenditure" "any news story, commentary, or editorial distributed through the facilities of any broadcasting station, newspaper, magazine, or other periodical publication." 11 CFR 100.73 and 100.132. See also 2 U.S.C. 431(9)(B)(i) (statutory exemption from the definition of "expenditure"). These exemptions do not apply to commentaries and editorials that are distributed through facilities that are owned or controlled by a political party, political committee, or candidate. 2 U.S.C. 431(9)(B)(i); 11 CFR 100.73 and 100.132. Because you are a candidate for Federal office and your opinion columns are distributed through publications that you co-own, those opinion columns are not exempt from the definitions of "contribution" or "expenditure" under the press or media exemption.

Furthermore, the Act and Commission regulations prohibit any corporation from making any contribution or expenditure, including providing "anything of value," in connection with a Federal election. 2 U.S.C. 441b(a); 11 CFR 114.1(a), 114.2(b)(1) and (b)(2). Any person who is prohibited from making contributions or expenditures, such as a corporation, is also prohibited from paying for a coordinated communication. 11 CFR 109.22. Because the commentaries and editorials published by Spirit Publications, Inc. in the Periodicals are not exempt from the definitions of "contribution" and "expenditure," the Periodicals may not carry commentaries or editorials, including your opinion columns, that constitute coordinated communications.

The Commission's "coordinated communication" regulation at 11 CFR 109.21 specifies that a payment for a communication is made for the purpose of influencing a Federal election, and is an in-kind contribution to the candidate or authorized committee with whom or which it is coordinated, if it satisfies the following three-pronged test: (1) the communication is paid for by a person other than the Federal candidate or authorized committee in question; (2) one or more of the six conduct standards set forth in 11 CFR 109.21(d) is satisfied; and (3) one or more of the four content standards set forth in 11 CFR 109.21(c) is satisfied. *See* 11 CFR 109.21(a) and (b)(1). In addition, coordinated contributions, like other in-kind contributions, are treated as expenditures under 11 CFR 100.111.

Payment Source

The first prong of the "coordinated communication" test specifies that the communication is paid for by "a person other than that candidate [or] authorized committee." 11 CFR 109.21(a)(1). In the circumstances you present, although the

¹ These exemptions are known as the "press exemption" or the "media exemption."

opinion columns would be written by you, they would be paid for by Spirit Publications, Inc. As a result, your opinion columns would satisfy the "payment" prong of the "coordinated communication" test.

Conduct Standard

The next prong of the "coordinated communication" test is a "conduct standard" that focuses, in relevant part, on whether the candidate or the candidate's agents "request or suggest" or are "materially involved" in the making and airing of a communication, or engage in "substantial discussion" about the communication. 11 CFR 109.21(a)(3) and (d)(1) through (3). Because you would be, simultaneously, the author of the opinion columns in the Periodicals, the editor of the Periodicals, and a candidate for Federal office, Spirit Publications, Inc.'s continued publication of your opinion columns would satisfy these conduct standards.

Content Standard

The last prong of the "coordinated communication" test is the "content standard." *See* 11 CFR 109.21(a)(2).² Four types of communications satisfy the content standard: (1) a public communication that expressly advocates the election or defeat of a clearly identified Federal candidate (no matter when made); (2) a public communication that disseminates, distributes or republishes campaign materials (no matter when made); (3) electioneering communications; and (4) a public communication that refers to a political party or clearly identified Federal candidate that is disseminated 120 days or fewer before a primary, general, special or runoff election and is directed to voters in the candidate's jurisdiction. *See* 11 CFR 109.21(c).

Because your opinion columns constitute "public communications," if any of your future opinion columns expressly advocate the election or defeat of you or any other clearly identified Federal candidate, those columns will satisfy the "express advocacy" content standard in 11 CFR 109.21(c)(3). Similarly, if any of your future opinion

² The content standard of the "coordinated communication" test has been the subject of ongoing litigation in *Shays v. FEC*, 337 F. Supp. 28 (D.D.C. 2004), *aff'd*, No. 04-5352 (D.C. Cir. Jul. 15, 2005). Although the United States Court of Appeals for the District of Columbia Circuit held that it was permissible for the "coordinated communication" regulation to contain a content standard, it found that the one promulgated by the Commission did not meet the requirements of the Administrative Procedure Act. Slip op. at 39.

Prior to the Court of Appeals ruling, the Commission decided to initiate a rulemaking to determine whether to amend the coordinated communication regulation, or to provide a new explanation and justification for the current regulation. Please note that pending the outcome of further litigation, a change in the regulation, or a new explanation and justification, the Commission's current regulation in 11 CFR 109.21 defining "coordinated communication" remains in full force and effect. Accordingly, the guidance in this advisory opinion may be relied upon while the current coordination rule remains in effect. *See* 2 U.S.C. 438(e).

³ Communications, including opinion columns, in a newspaper or magazine are within the definition of "public communication" in 11 CFR 100.26.

columns disseminates, distributes, or republishes, in whole or in part, campaign materials prepared by you, by any other Federal candidate, or by an agent of you or any other Federal candidate, it will satisfy the "republication" content standard in 11 CFR 109.21(c)(2), unless such dissemination, distribution, or republication qualifies for one of the exceptions described in 11 CFR 109.23(b).

To meet the "120 day public communication" content standard, a communication must: (1) satisfy the definition of "public communication" in 11 CFR 100.26; (2) refer to a political party or to a clearly identified candidate for Federal office; (3) be directed to voters within the jurisdiction of the clearly identified candidate; and (4) be publicly distributed or disseminated within 120 days of an election for Federal office. 11 CFR 109.21(c)(4). With regard to the first requirement, as explained above, your opinion columns are "public communications" under 11 CFR 100.26. As to the second requirement, the Commission notes that previous opinion columns that have appeared in the Periodicals contain your full name and photograph in the byline. Your name and photograph in the byline of your opinion columns are both references to a clearly identified candidate for Federal office while you are a candidate. *See* 2 U.S.C. 431(18) (defining "clearly identified"). With respect to the third requirement, you have indicated that the circulation area of the Periodicals is within Arkansas' 2nd Congressional District. As such, your opinion columns would satisfy the third requirement of the "120 day public communication" content standard.

Having satisfied the first, second, and third requirements, opinion columns in the Periodicals containing a byline with your name and photograph that are publicly distributed or disseminated within 120 days of an election for Federal office would meet the "120 day public communication" content standard. Conversely, opinion columns in the Periodicals that do not bear a byline with your name or photograph and do not contain any other reference to a clearly identified Federal candidate or to a political party would not meet this content standard, regardless of when they are publicly distributed or disseminated.

Therefore, any editorial or commentary in the Periodicals, including your opinion column, that satisfies any of the content standards discussed above would be an impermissible in-kind contribution.⁴ As such, it would also be an impermissible corporate expenditure. *See* 2 U.S.C. 441b(b)(2) and 11 CFR 100.111.

Question 2. Would the costs of publishing and distributing bona fide news stories about Federal elections and local candidates in The East Ender newspaper be contributions or expenditures?

⁴ Because the press exemption does not apply to *any* editorial or commentary appearing in periodicals owned or controlled by a Federal candidate, editorials and commentaries that are coordinated with other Federal candidates (*i.e.* that satisfy the payment, conduct and content standards of coordinated communication) are also impermissible in-kind contributions to those other Federal candidates.

No, under the circumstances you describe, these costs would not be contributions or expenditures by Spirit Publications, Inc.

Although the press exemption does not apply to certain commentaries and editorials that are distributed through facilities that are owned or controlled by a political party, political committee, or candidate, as discussed above, it does apply to the costs of news stories that are *bona fide* new accounts subject to certain conditions even if the newspaper or magazine is owned or controlled by a candidate. *See* 11 CFR 100.73 and 100.132. Thus, the expenses of publishing and distributing editions of *The East Ender* containing *bona fide* news stories about Federal elections and candidates are not contributions or expenditures because the news stories are part of a general pattern of campaign-related news accounts that give reasonably equal coverage to all opposing candidates in the circulation area. *Id*.

Question 3. May the Committee purchase advertising space in "The East Ender" at the same standard rate that such space is sold to other advertisers?

Yes, the Committee may purchase advertising space in *The East Ender* at the same standard rates that Spirit Publications, Inc. sells such space to other advertisers, so long as that rate is the usual and normal charge for such advertising, and normal practices for assigning advertising space are followed, and payment terms for the Committee follow normal billing practices. *See* 11 CFR 100.111(e).

This response constitutes an advisory opinion concerning the application of the Act and Commission regulations to the specific transaction or activity set forth in your request. *See* 2 U.S.C. 437f. The Commission emphasizes that if there is a change in any of the facts or assumptions presented, and such facts or assumptions are material to a conclusion presented in this advisory opinion, then the requestor may not rely on that conclusion as support for its proposed activity.

Sincerely,

(signed)

Scott E. Thomas Chairman